



CONTRACTING INSIDER

A PUBLICATION OF THE SMALL BUSINESS DIVISION & PROCUREMENT TECHNICAL ASSISTANCE CENTER (PTAC)

THE FOLLOWING IS A COMPILATION OF CURRENT CONTRACTING OPPORTUNITIES IN TEXAS. FOR ADDITIONAL INFORMATION ON ANY OF THESE SOLICITATIONS AND OTHERS NOT LISTED HERE, CONTACT THE SMALL BUSINESS DIVISION AT 210.207.3900 OR VISIT WWW.SANANTONIO.GOV/EDD.

FEDERAL OPPORTUNITIES

Bid #	Bid Title	Closing
W91151-09-R-0003	Custodial Services, Ft. Hood	Jun. 15
W81K04-09-R-0016	Hospital Housekeeping, Ft. Leonard Wood	Jun. 30

STATE OPPORTUNITIES

336171	Building Access Control, Austin	Jun. 16
09-57988-GO-051309	Video Services, San Marcos	Jun. 16
B900038	Food Service Operation, Kingsville	Jun. 18
RFP No. 961-A1	Travel Agency Services	Jul. 08
362-9-0548	Broadcast Production and Satellite Transmission Services	Jul. 10

LOCAL OPPORTUNITIES

CITY OF SAN ANTONIO

A384-09	Small Engine Parts & Service	Jun. 12
RFQ-09-029-JW	Landfill Compliance, Environmental Remediation, and Consulting Services	Jun. 16

BEXAR COUNTY

RFP-2009-067	Laboratory Services and Drug Testing	Jun. 15
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SAN ANTONIO HOUSING AUTHORITY

0904-925-42-2927	Foundation Repairs	Jun. 15
0905-910-66-2952	Blanco Apartments Minor Roof Repairs	Jun. 22
0905-912-40-2951	Demolition Services	Jun. 22
0903-966-76-2918	Printing and Binding Services	Jun. 22

VIA METROPOLITAN TRANSIT

09231	Two-Stage Diesel Particulate Filter Cleaning System	Jun. 22
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SAN ANTONIO ISD (SAISD)

SOQ-09-027	Financial Advisor Services	Jun. 15
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JUDSON ISD (JISD)

RFP 29-46	Engineering Consulting Services	Jun. 30
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SUBCONTRACTING OPPORTUNITIES

Clark/Hunt JV	SAMMC North—Consolidated Tower and Central Energy Plant—MEP, Fire Protection and Technology. Mandatory pre-submittal meeting Jun. 2 Visit www.sammc-north.com or call 210-395-3868	Jun. 28
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SBA honors **JUNE 2009**

one of our own

The Economic Development Department is proud to announce Assistant Director, Anita Uribe Martin, as the recipient of “Women in Business Champion of the Year Award” at the U.S. Small Business Administration’s 2009 Small Business Week Award Ceremony held on May 12, 2009.



Anita Uribe Martin,
Assistant Economic
Development Director,
City of San Antonio

As Assistant Director of Economic Development she oversees various City programs that assist small, minority and women owned businesses start and grow.

Since 1963, Small Business Week has been annually proclaimed by the President of the United States to formally recognize the important role of America’s small business community. The Small Business Week Awards, “Honoring the Best of the Best,” are given in support of the U.S. Small Business Administration San Antonio District Office.

Skylla Engineering changes the paradigm, one task at a time

By John Postorino, CEO, Skylla Engineering

Skylla Engineering Ltd. (pronounced Si-lla) was established by Mr. Gabriel Beltran in November of 2004. The company began with one task for the Department of Defense (DoD), in support of Marine Corps System Command, and now has over 40 on-going initiatives in six different

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UPCOMING EVENTS

Visit our [Event Calendar](#) for a listing of these and other events at www.sanantonio.gov/edd. Call 210.207.3900 for more information.

Friday, June 5, 2009 11:30am to 1:00pm - "Foundations of Business" - Hosted by the STWBC. Business Foundations is an essential class for aspiring entrepreneurs. This free class covers: 1. legal forms of business 2. business licenses and permits 3. how to develop your business idea and 4. how to put together a startup budget. After the class you will have a business plan checklist; a resource packet to build your business plan; a better understanding of what steps to take for small business success. [Click here to register](#) or visit www.stwbc.com.

Wednesday, June 10, 2009 9:00am to 11:00am- "Commercial Location and Home Occupation Requirements" - Hosted by the First Point Business office, this complimentary seminar is designed to assist potential business owners understand requirements for operating a business in San Antonio. [Click here to register for this event](#) or visit www.sanantonio.gov/edd.

Tuesday, June 30, 2009 9:00am to 11:00am- "Contractor's Access to Capital" - Hosted by the Procurement Technical Assistance Center (PTAC), this complimentary seminar will highlight various funding resources, including the South Texas Business Fund (STBF), Broadway Bank and PFI Capitol Accounts Receivable Factoring. [Click here to register for this event](#). or visit www.sanantonio.gov/edd/small_business/ptac.asp.

2009 GSA Expo

June 9-11

At the Henry B. Gonzalez Convention Center

This U.S. General Services Administration (GSA) free training conference will provide networking opportunities with hundreds of GSA and other agency experts.

For more information and to register, visit

<http://www.expo.gsa.gov/>

National Small Business Contracting Summit

June 9 & 10

At the St. Anthony Hotel

Brought to you by the U.S. Women's Chamber of Commerce and the National Association of Small Business Contractors, this regional opportunity-packed summit will feature the US Air Force and other matchmaking opportunities for small businesses.

Register at <http://www.nasbc.org/html/nsbfc-tx.aspx>

A.J. RODRIGUEZ, DEPUTY CITY MANAGER/ INTERIM ECONOMIC DEVELOPMENT DIRECTOR

ANITA URIBE MARTIN, ASSISTANT ECONOMIC DEVELOPMENT DIRECTOR

MELISSA AGUILLON, ECONOMIC DEVELOPMENT MANAGER

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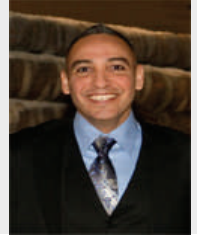
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(Skylia Continued from page 1)

locations to include overseas.

Skylia has enjoyed a controlled and moderate growth stream since inception .

Skylia Engineering, Ltd. is an SBA 8 (a) Program participant, and Service Disabled-Veteran Owned Small Business, dedicated to the analysis, design, development, integration, and program management support of complex information systems, weapons systems, and logistics management systems.



Gabriel Beltran,
President, Skylia
Engineering

The Procurement Technical Assistance Center (PTAC) has enabled Skylia to gain even greater exposure within DoD, most specifically the U.S. Army located at Fort Sam Houston, Texas. Through PTAC advice and guidance, Skylia has established a firm presence in San Antonio to include the opening of a local office. The company has also been successful in obtaining awards through other contracting vehicles such as the Navy Seaport-e Multiple Award Contract (MAC), Marine Corps Systems Command's, Commercial Enterprise Omnibus Support Services (CEOSS) contract, GSA's Commercial Information Technology Service Schedule 70, and GSA's Mission Oriented Business Integrated Services (MOBIS) GSA contract.

Each Skylia teammate has been empowered and is relied upon to no longer view the contractor's role in the traditional sense, but to completely change the paradigm one solution at a time. Skylia prides itself on not being reactive, and not simply being proactive but instead being **predictive**. It is this predictive approach that has earned Skylia the reputation of being a *Solutions Engineering* company. Today Skylia continues to hold true to that course.

For more information on Skylia, please contact Richard Silva at silva@skyllaeng.com, or visit the website at www.skyllaeng.com.

Get your business featured in the Contracting Insider!

We want to hear about your successes. Send your story regarding how PTAC and/or the Small Business Division assisted you. Contact the [editor](#).